

ORACLE

How Can Differentiated Clouds Redefine the Future

Bringing new flexibility and value to the cloud

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Safe Harbor

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47 years of innovation transformed for the **cloud.**

430K

Global
Oracle customers

90%

of Global 2000 use
Oracle technology

77%

of Fortune Global
100 run Exadata

20K

Global
Oracle partners

18M+

Oracle industry
application users

\$64B

Invested in
R&D since 2012

\$15B

CAPEX investment
in FY25E

85

Oracle Cloud
Regions

200+

Infrastructure,
platform, SaaS
services

OCI Powers Many Facets of Your Daily Life

- Back office on OCI
- Oracle Analytics
- Oracle Cloud ERP & SCM

- Multicloud architectures on OCI and Azure
- Manages HR processes and employee experiences with Oracle Cloud HCM

OCI AI infrastructure powers Microsoft Bing

Microsoft

Spotify

zoom



Exadata Cloud@Customer is expected to provide 50% energy savings and €100M+ cost savings

Guitar Center

Wendy's

- Real-time analytics on OCI, increased simulations by 25%
- Oracle Cloud Advertising & CX

Deutsche Bank

AT&T

CHIPOTLE
MEXICAN GRILL

Reebok

- Core trip serving application on OCI
- Co-innovation with Oracle Cloud retail





We're building the cloud differently

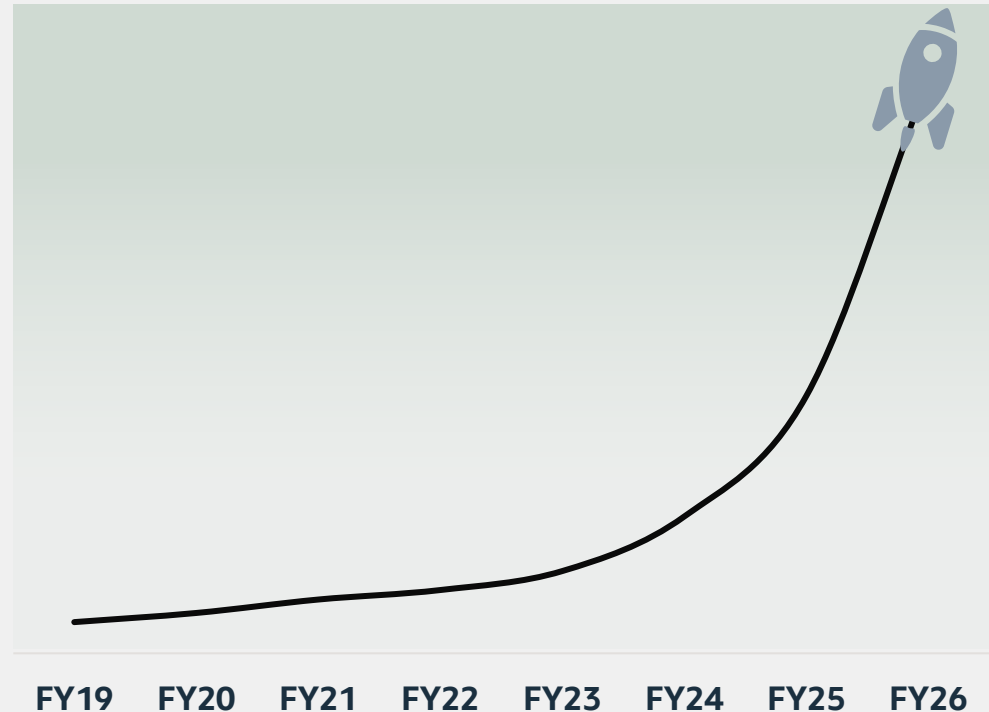
Customers Are Recognizing OCI's Benefits & Driving Our Business Forward

“Our growth rates are increasing as we get bigger. As more companies test our cloud, they discover how much better it is on price, security, performance, and sustainability.”



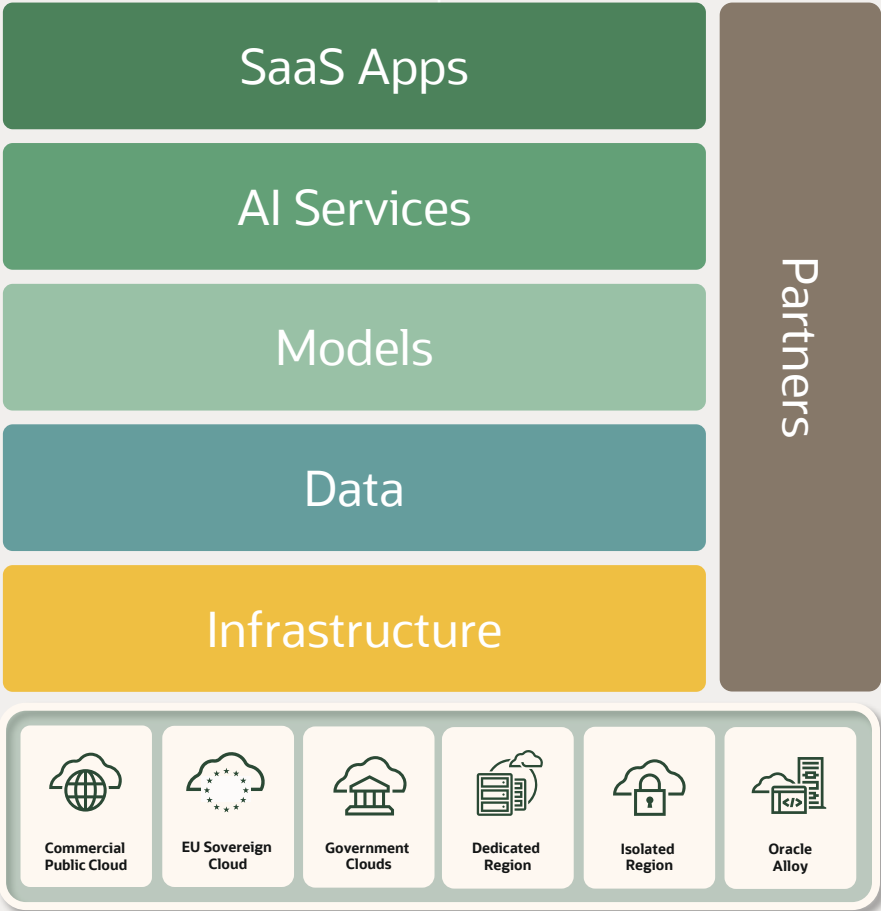
Safra Catz, Oracle CEO

OCI's IaaS Revenue



Oracle Cloud is Infrastructure, Platform, & SaaS in One Cloud

- SaaS drives infrastructure and Infrastructure drives SaaS
- Data and AI models are the fuel...
- Deployed where and when you need it



Distributed Cloud

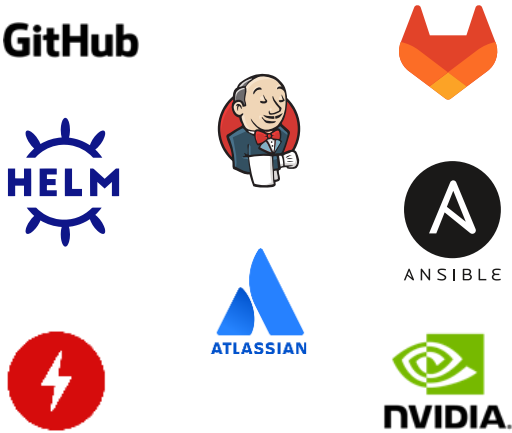


OCI Helps You Leverage Your Existing Technology Investments

Use our managed open source or run your 3rd party and open source on better infrastructure

Oracle Cloud Infrastructure

Key Supported Tech & Integrations



Security | Observability | Compliance | Messaging | Governance

Distributed Cloud

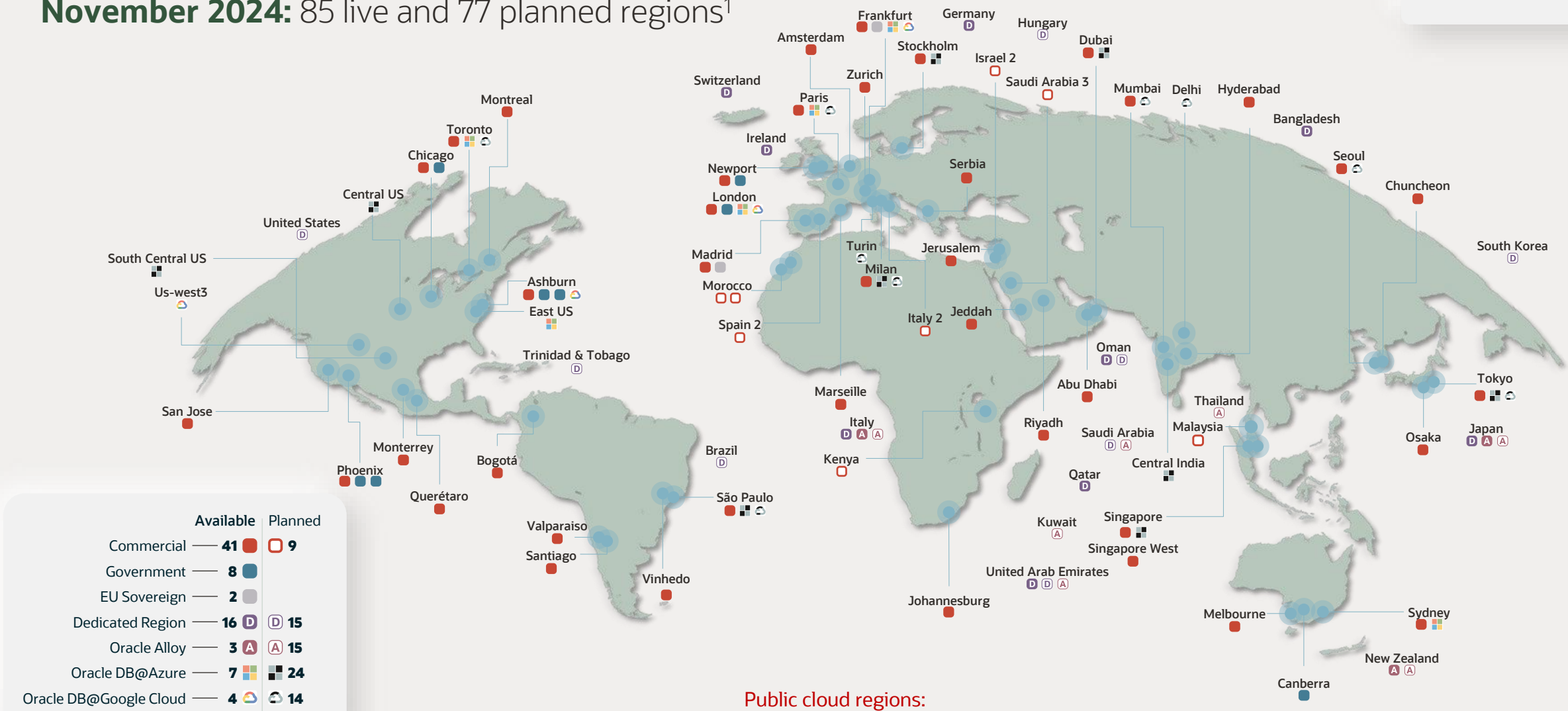
85 Commercial and Government Public Cloud Regions | [Cloud@Customer](#) | [Dedicated Cloud](#) | [Roving Edge](#) | [Multicloud](#)



Regional Deployment Strategy

November 2024: 85 live and 77 planned regions¹

100% renewable energy by 2025



Public cloud regions:

<https://www.oracle.com/sg/cloud/public-cloud-regions/>

¹ Defense, intelligence, and dedicated cloud regions are not listed



OCI – The Performance of Dedicated Hardware in the Cloud

AI

Data

Infrastructure

OCI's Unique Architecture



Off-box virtualization

Complete isolation for higher security and performance.



Zero trust approach

To keep you safe from other tenants.



Nonblocking networks

Designed to match dedicated on-premises networks.



L2 network virtualization

Natively support VMware, Oracle Database, and other clustering architectures.



RDMA Cluster Networking

Microsecond latency clusters for the most compute-intensive workloads.



Flex infrastructure

Scales resources up and down without application rewrites.

OCI Flexible Infrastructure

Vs. T-Shirt Size Compute & Savings Plans

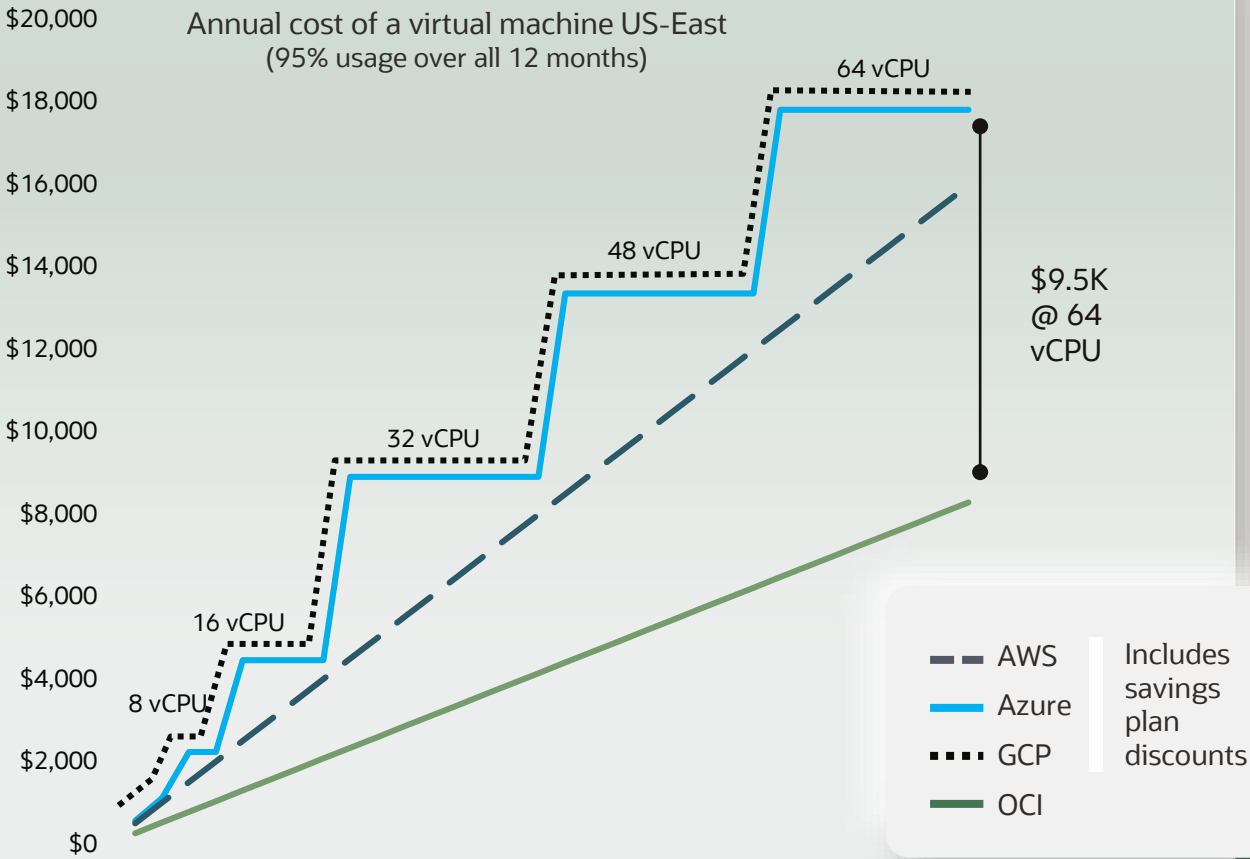
AI

Data

Infrastructure

AWS and Azure only offer fixed sizes, forcing you to upsize and overprovision even if you just need one more vCPU or GB of memory

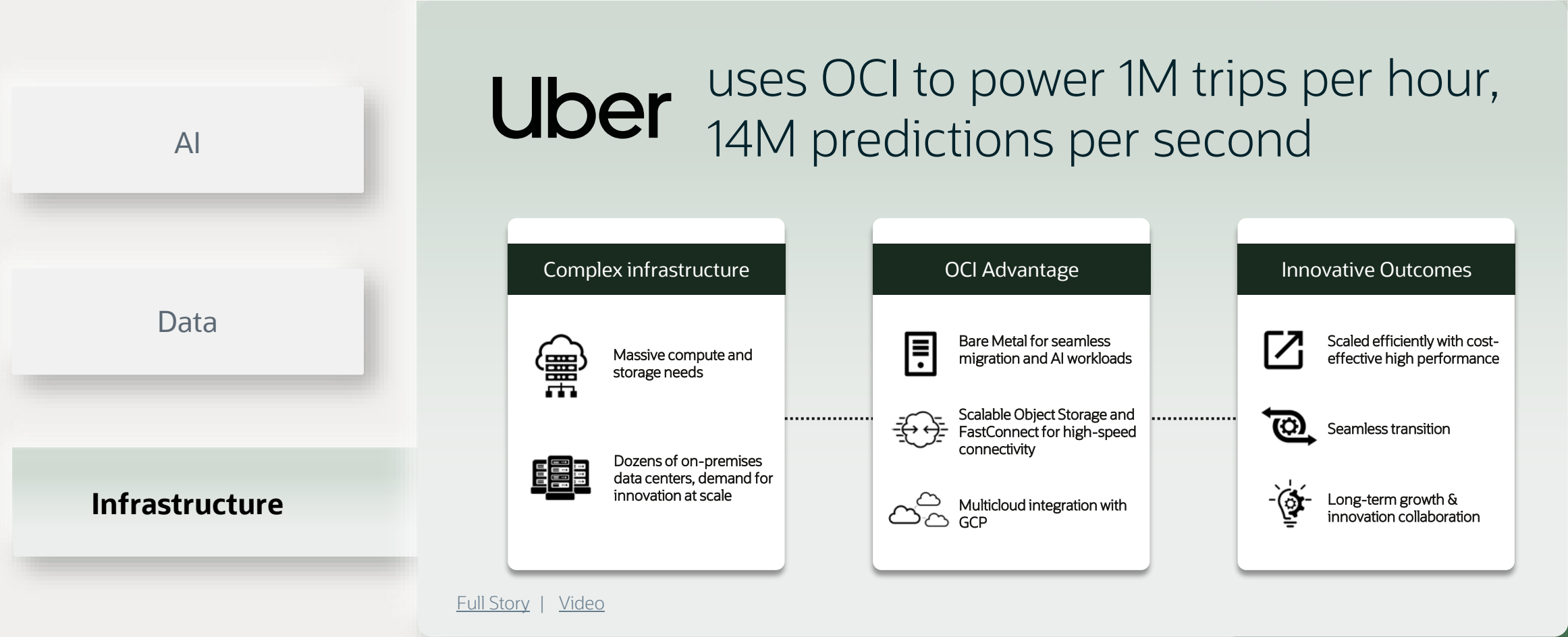
This can cost \$10K more for a single instance, even with pre-commits



Comparison = AWS m6a, Azure Dasv5, GCP N2D, and OCI E4 Flex.



Uber found competitive price/performance benefits without restrictive financial commitments



OCI – A Range of Scalable, High Performance Data Services

AI

Data

Infrastructure

How Oracle offers greater value



**Flexibility to choose
the right path**



**Leave data
where it is**



**Reuse existing
skills**



**Least effort to
greater value**

Meets you where you are

Guitar Center strikes a chord with OCI: 100% uptime & 30% performance boost

AI

Data

Infrastructure



exits its data center, migrates to OCI

Growth Bottlenecks

Needed a secure, scalable, flexible infrastructure



OCI Advantage

Key apps  ORACLE Cloud Infrastructure







Built-in security



OCI FastConnect

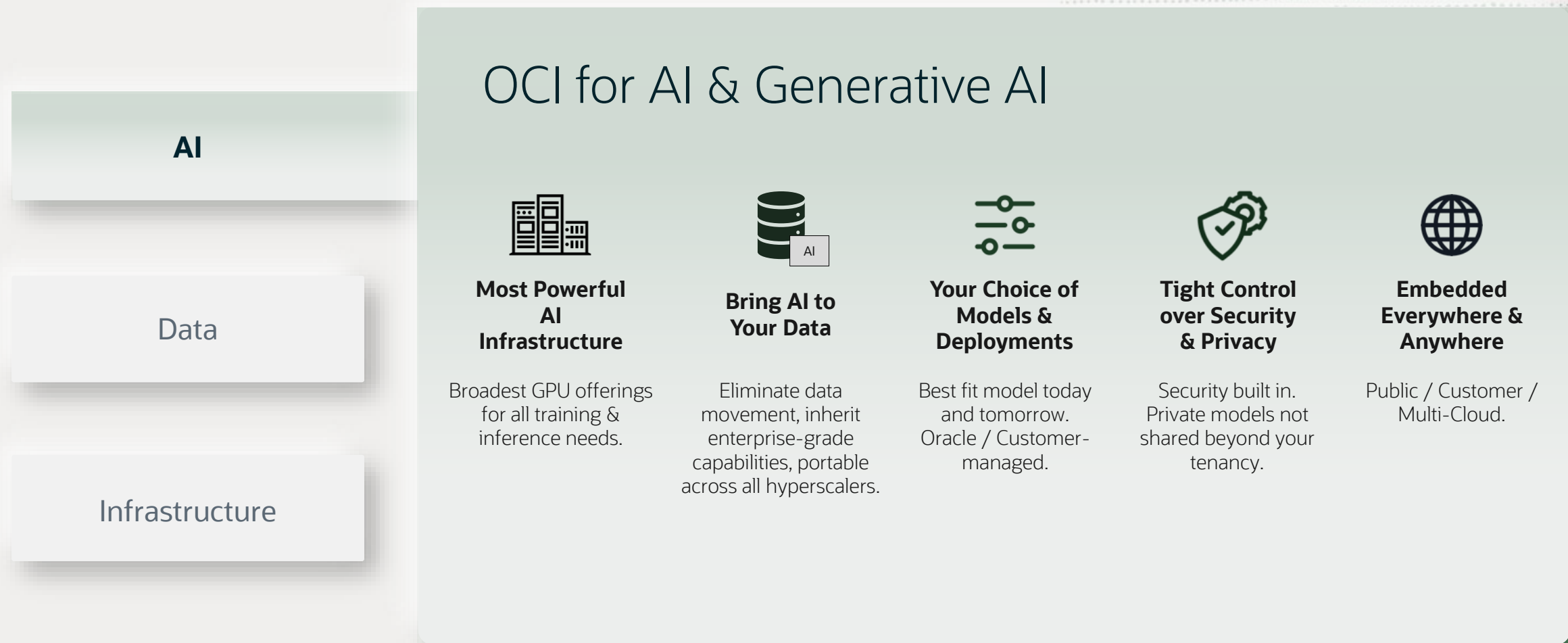
Game-Changing Results

-  **30%** Performance boost
-  **100%** Uptime
-  **\$1.5M** Cost reduced
-  Scalability, security, online conversions

[Read the story](#)



OCI – Specialized Infrastructure Architected Differently



Fastest, Most Scalable AI Infra to Get Your Products to Market

AI

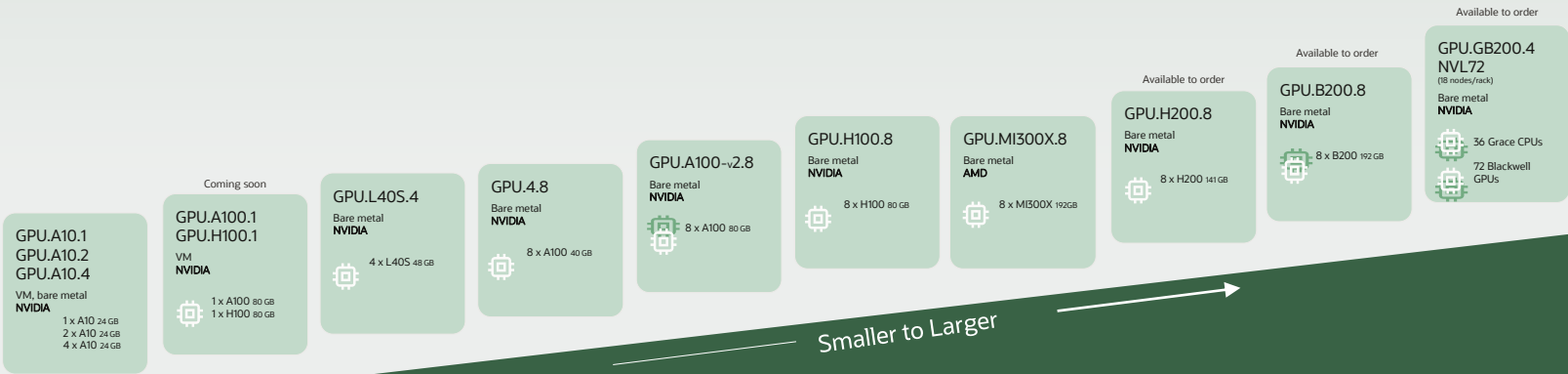
Data

Infrastructure

Customers use OCI AI infrastructure to go to market faster



OCI offers the largest clusters in the cloud, with a range of the latest GPUs on bare metal compute, deployed anywhere locally in the world



Deploy from One to 100,000+ GPUs



Innovators on Oracle's AI Infrastructure



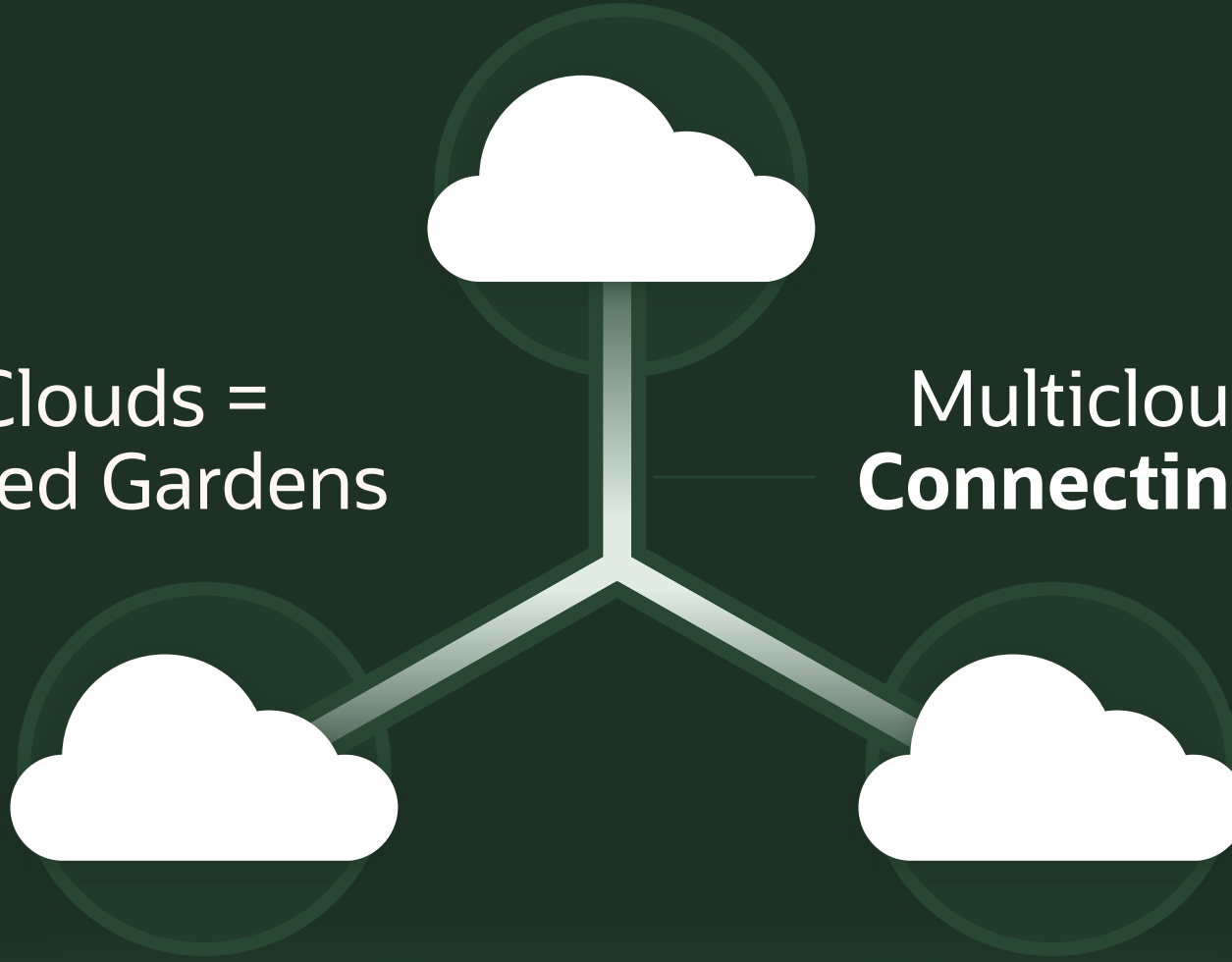
Multicloud



Multicloud \neq multiple clouds

Multiple Clouds =
Multiple Walled Gardens

Multicloud is the
Connecting Tissue





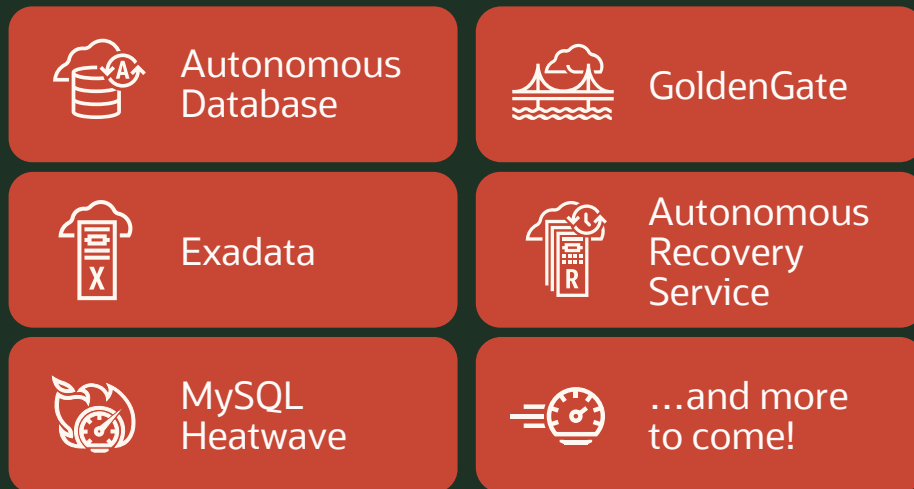
Multicloud ≠ multiple clouds

Your cloud – streamlined & optimized

- Simplify cloud migrations & DevOps
- Innovate across multiple clouds
- Increase resiliency and redundancy
- Managed services and automation
- Real Applications Clusters (RAC)
- Online security and patching



Oracle is in the other clouds



Same Services. Same Features. Same Pricing.

Conduent uses Oracle Database@Azure for New York E-Zpass transportation management system

Multicloud



Conduent processes nearly 13 million tolling transactions every day

Capacity Limitations

Needed faster processing and solution for real-time account updates



OCI Advantage



A unified system



Optimized costs across Multicloud resources

Transformative Outcomes

100% Application performance



Modern customer experience



Able to leverage Oracle & Azure Licensing and discount programs

[Read the story](#)



How OCI Can Uniquely Help Your Business



Your platform for critical workloads

Run and modernize the most challenging workloads with greater architectural flexibility and superior performance



Superior cloud pricing and flexibility

Save money globally on your most significant cloud resources, with total flexibility to use any cloud service in any region based on business needs



The full cloud where and how you need it

Use OCI in our global network, within other hyperscalers, or in your data centers without compromise



The fastest path to AI business value

AI for your business processes, AI for your data and applications, and AI infrastructure for builders

ORACLE

