

ORACLE

How Can Differentiated Clouds Redefine the Future

Bringing new flexibility and value to the cloud

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Safe Harbor

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47 years of innovation transformed for the cloud.

430K

Global Oracle customers

90%

of Global 2000 use Oracle technology

77%

of Fortune Global 100 run Exadata

20K

Global Oracle partners

18M+

Oracle industry application users

\$64B

Invested in R&D since 2012

\$15B

CAPEX investment in FY25E

85

Oracle Cloud Regions

200+

Infrastructure, platform, SaaS services

OCI Powers Many Facets of Your Daily Life

- Back office on OCI
- Oracle Analytics
- Oracle Cloud ERP & SCM

- Multicloud architectures on OCI and Azure
- Manages HR processes and employee experiences with Oracle Cloud HCM

OCI AI infrastructure powers Microsoft Bing



Exadata Cloud@Customer is expected to provide 50% energy savings and €100M+ cost savings



- Real-time analytics on OCI, increased simulations by 25%
- Oracle Cloud Advertising & CX



- Core trip serving application on OCI
- Co-innovation with Oracle Cloud retail





We're building the cloud differently

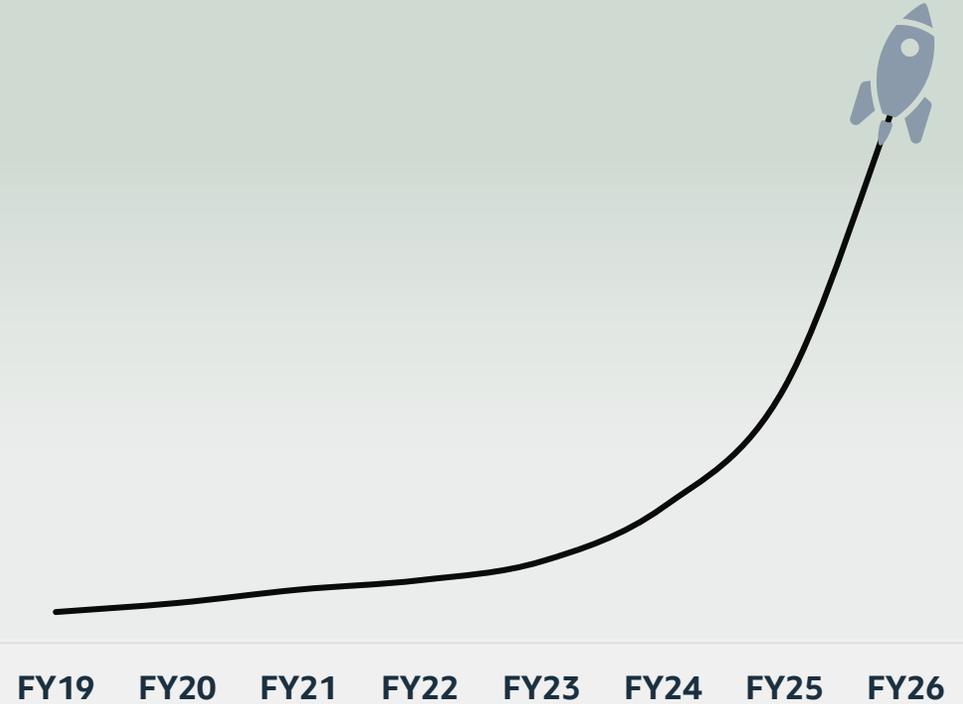
Customers Are Recognizing OCI's Benefits & Driving Our Business Forward

“Our growth rates are increasing as we get bigger. As more companies test our cloud, they discover how much better it is on price, security, performance, and sustainability.”



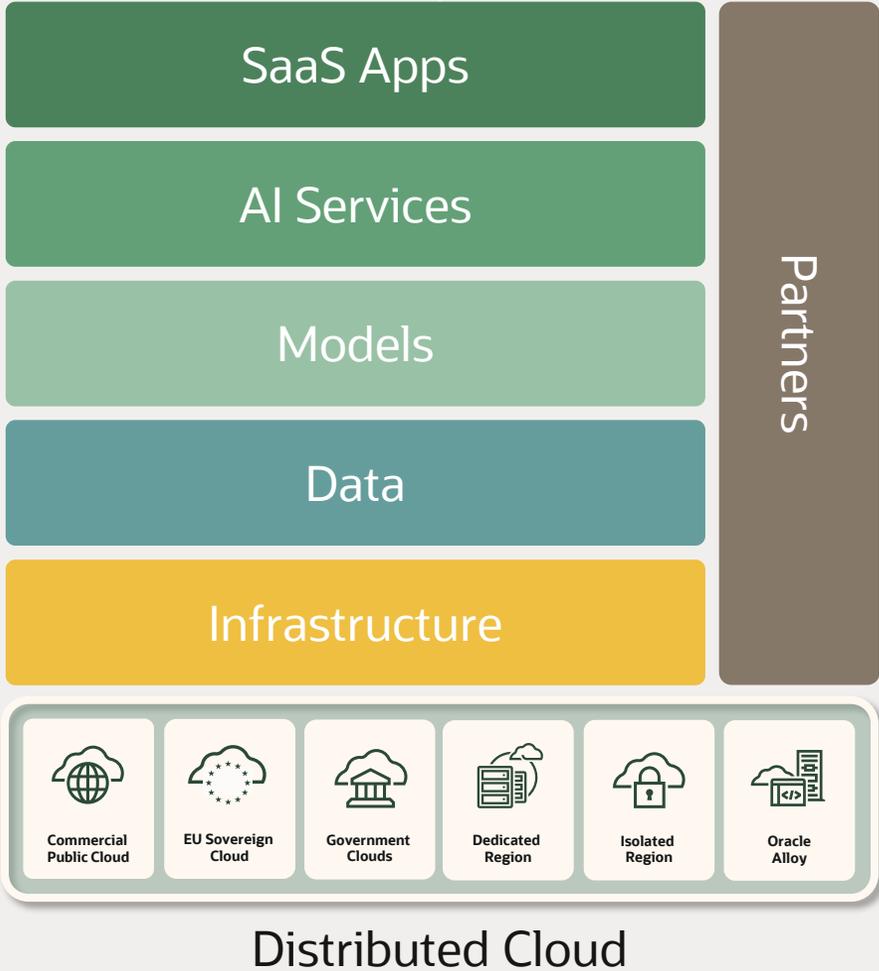
Safra Catz, Oracle CEO

OCI's IaaS Revenue



Oracle Cloud is Infrastructure, Platform, & SaaS in One Cloud

- SaaS drives infrastructure and Infrastructure drives SaaS
- Data and AI models are the fuel...
- Deployed where and when you need it

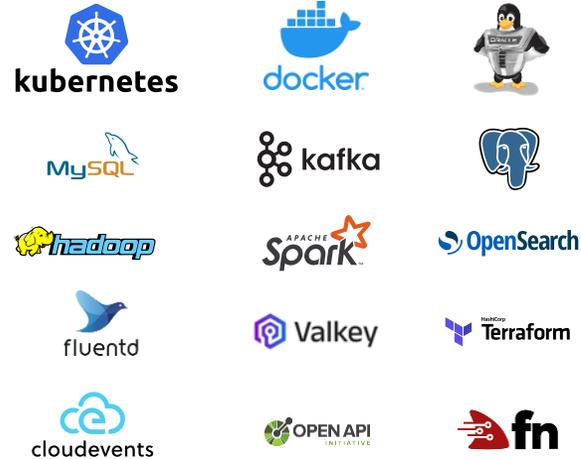


OCI Helps You Leverage Your Existing Technology Investments

Use our managed open source or run your 3rd party and open source on better infrastructure

Oracle Cloud Infrastructure

Key Supported Tech & Integrations



GitHub



Security | Observability | Compliance | Messaging | Governance

Distributed Cloud

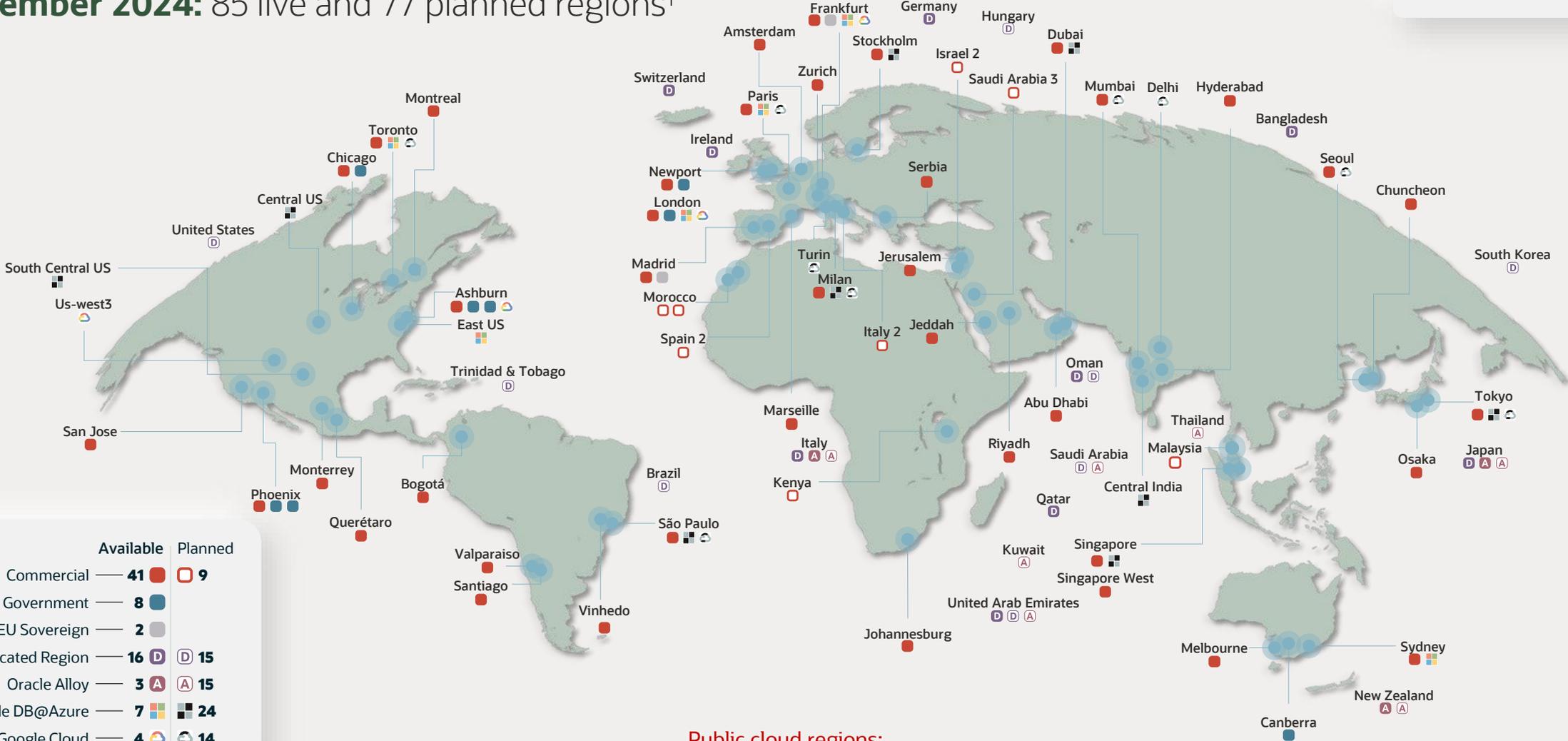
85 Commercial and Government Public Cloud Regions | [Cloud@Customer](#) | [Dedicated Cloud](#) | [Roving Edge](#) | [Multicloud](#)



Regional Deployment Strategy

November 2024: 85 live and 77 planned regions¹

100% renewable energy by 2025



	Available	Planned
Commercial	41	9
Government	8	
EU Sovereign	2	
Dedicated Region	16	15
Oracle Alloy	3	15
Oracle DB@Azure	7	24
Oracle DB@Google Cloud	4	14

¹ Defense, intelligence, and dedicated cloud regions are not listed

Public cloud regions:

<https://www.oracle.com/sg/cloud/public-cloud-regions/>



OCI – The Performance of Dedicated Hardware in the Cloud

AI

Data

Infrastructure

OCI's Unique Architecture



Off-box virtualization

Complete isolation for higher security and performance.



Zero trust approach

To keep you safe from other tenants.



Nonblocking networks

Designed to match dedicated on-premises networks.



L2 network virtualization

Natively support VMware, Oracle Database, and other clustering architectures.



RDMA Cluster Networking

Microsecond latency clusters for the most compute-intensive workloads.



Flex infrastructure

Scales resources up and down without application rewrites.



OCI Flexible Infrastructure

Vs. T-Shirt Size Compute & Savings Plans

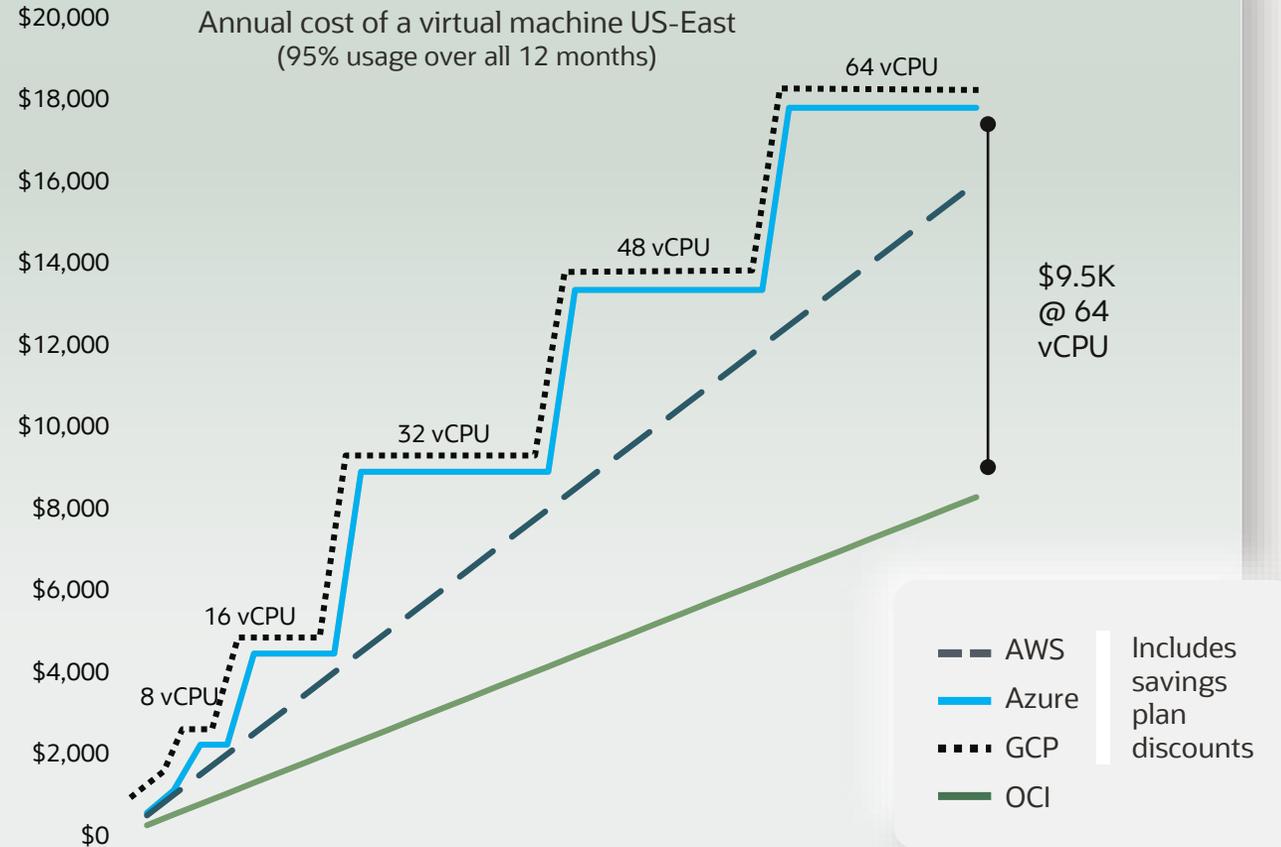
AI

Data

Infrastructure

AWS and Azure only offer fixed sizes, forcing you to upsize and overprovision even if you just need one more vCPU or GB of memory

This can cost \$10K more for a single instance, even with pre-commits



Comparison = AWS m6a, Azure Dasv5, GCP N2D, and OCI E4 Flex.



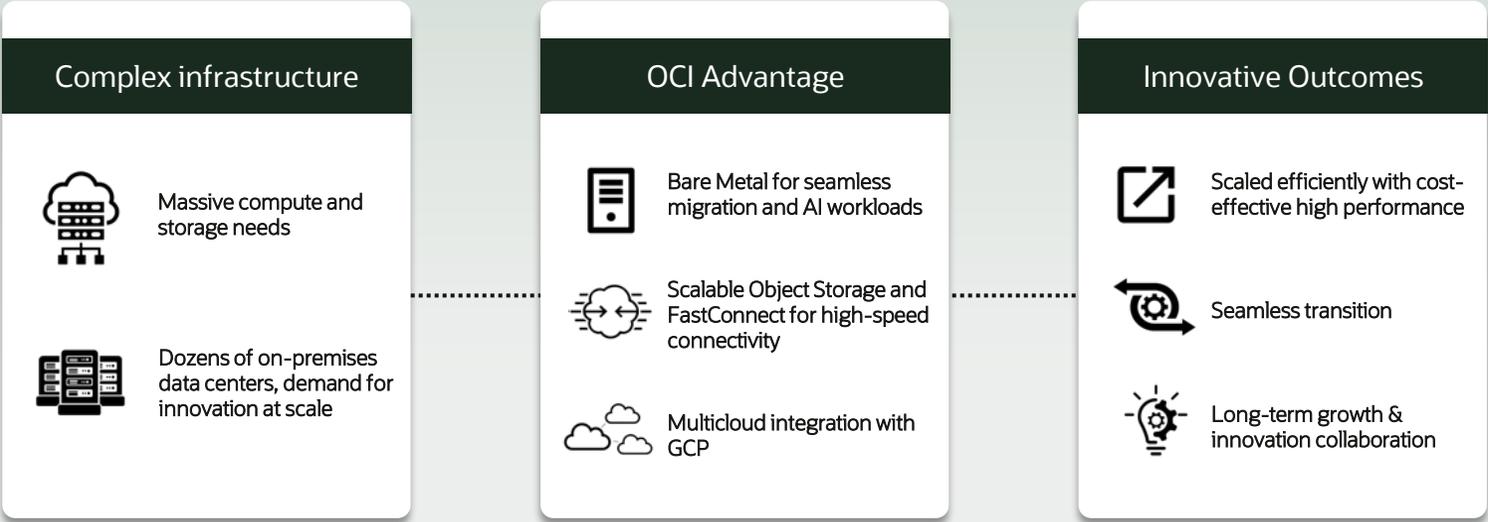
Uber found competitive price/performance benefits without restrictive financial commitments

AI

Data

Infrastructure

Uber uses OCI to power 1M trips per hour, 14M predictions per second



[Full Story](#) | [Video](#)



OCI – A Range of Scalable, High Performance Data Services

AI

Data

Infrastructure

How Oracle offers greater value



Flexibility to choose the right path



Leave data where it is



Reuse existing skills



Least effort to greater value

Meets you where you are



Guitar Center strikes a chord with OCI: 100% uptime & 30% performance boost

AI

Data

Infrastructure



exits its data center, migrates to OCI

Growth Bottlenecks	OCI Advantage	Game-Changing Results
<p>Needed a secure, scalable, flexible infrastructure</p> 	<p>Key apps → OCLS → ORACLE Cloud Infrastructure</p>  <p>Built-in security OCI FastConnect</p>	<ul style="list-style-type: none">↑ 30% Performance boost↑ 100% Uptime↓ \$1.5M Cost reduced↑ Scalability, security, online conversions

[Read the story](#)



OCI – Specialized Infrastructure Architected Differently

AI

Data

Infrastructure

OCI for AI & Generative AI



Most Powerful AI Infrastructure

Broadest GPU offerings for all training & inference needs.



Bring AI to Your Data

Eliminate data movement, inherit enterprise-grade capabilities, portable across all hyperscalers.



Your Choice of Models & Deployments

Best fit model today and tomorrow. Oracle / Customer-managed.



Tight Control over Security & Privacy

Security built in. Private models not shared beyond your tenancy.



Embedded Everywhere & Anywhere

Public / Customer / Multi-Cloud.



Fastest, Most Scalable AI Infra to Get Your Products to Market

AI

Data

Infrastructure

Customers use OCI AI infrastructure to go to market faster



OCI offers the largest clusters in the cloud, with a range of the latest GPUs on bare metal compute, deployed anywhere locally in the world



Deploy from One to 100,000+ GPUs

Smaller to Larger



Innovators on Oracle's AI Infrastructure

Uber



cohere

databricks

Reka

SoundHound AI

ADEPT

agnostiq

AKASA

ALTAIR

BACKFLIP

CSM

DEEP RENDER

Divinia

evidium

Fireworks AI

gemelo.ai

inworld

John Snow LABS

Laredo Labs

LUMA AI

Modal

noharm.ai

Palantir

Softdrive

SUNO

TensorGo

TangoEye

together.ai

Twelve Labs

TWIST
BIOSCIENCE



Multicloud

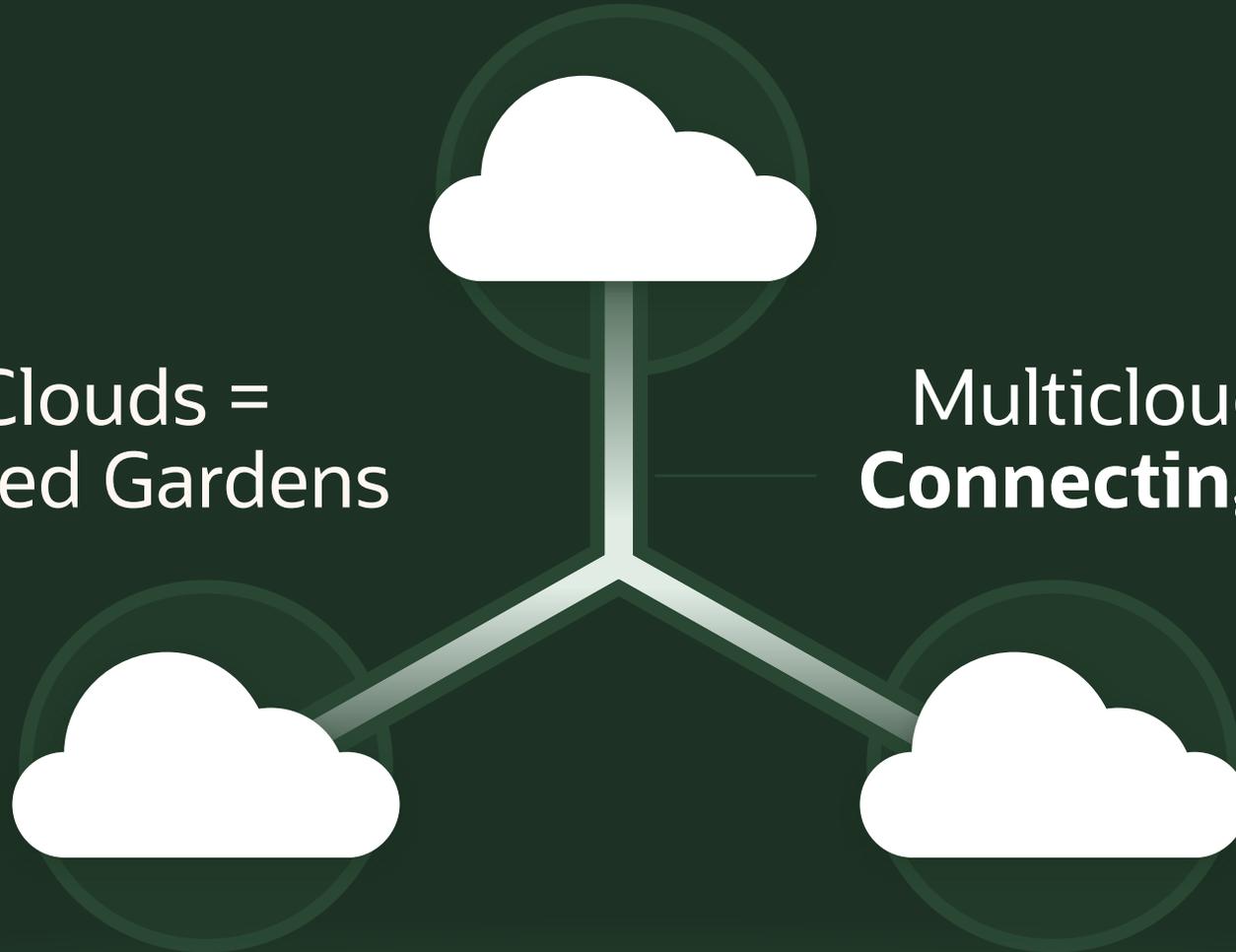




Multicloud \neq multiple clouds

Multiple Clouds =
Multiple Walled Gardens

Multicloud is the
Connecting Tissue





Multicloud ≠ multiple clouds

Your cloud – streamlined & optimized

- Simplify cloud migrations & DevOps
- Innovate across multiple clouds
- Increase resiliency and redundancy
- Managed services and automation
- Real Applications Clusters (RAC)
- Online security and patching



Oracle is in the other clouds

 Autonomous Database	 GoldenGate
 Exadata	 Autonomous Recovery Service
 MySQL Heatwave	 ...and more to come!



Same Services. Same Features. Same Pricing.

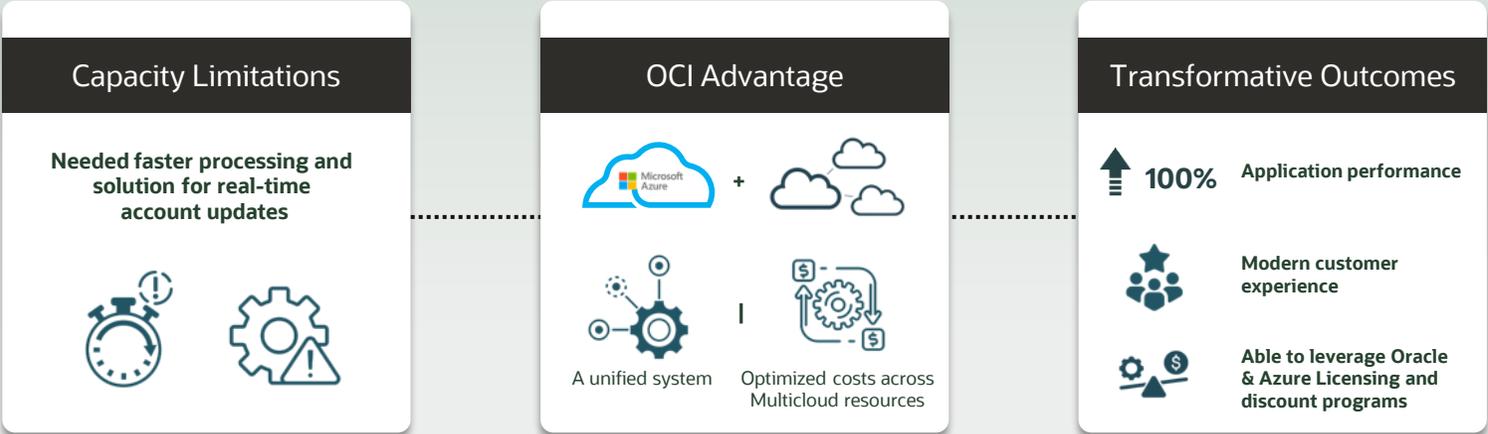


Conduent uses Oracle Database@Azure for New York E-Zpass transportation management system

Multicloud



Conduent processes nearly 13 million tolling transactions every day



[Read the story](#)



How OCI Can Uniquely Help Your Business



Your platform for critical workloads

Run and modernize the most challenging workloads with greater architectural flexibility and superior performance



Superior cloud pricing and flexibility

Save money globally on your most significant cloud resources, with total flexibility to use any cloud service in any region based on business needs



The full cloud where and how you need it

Use OCI in our global network, within other hyperscalers, or in your data centers without compromise



The fastest path to AI business value

AI for your business processes, AI for your data and applications, and AI infrastructure for builders

ORACLE